



CITY OF AURORA

P. O. BOX 30
AURORA, MO 65605
PH: 417-678-5121

To: Mayor Ferguson & Aurora City Council
From: Jon Holmes, City Manager
Re: Replacement Vehicle Purchase, Fire Dept.
Date: 01/12/2021

Background

The Aurora City Council has approved a replacement vehicle for the Fire Dept. in the FY 2021 Budget.

In accordance City of Aurora City Code of Ordinances, Chapter 135, Section 135.110: State Bids – Cooperative Procurement Plans, the City utilizes the State of Missouri Department of Administration Vehicle Bids for the purchase of vehicles in an effort to secure the best price for vehicles.

As per our practice, we approached our local Aurora dealerships and presented the State of Missouri Department of Administration Bids for the vehicles that we were considering to see if they would match the state bids. This is done in order to support local businesses whenever possible, but still get the best price for the City.

Discussion

When Mayse Automotive was approached about the state bids, they brought a used demo vehicle to our attention that provided the opportunity for substantial savings. What is being brought before Council for consideration is a used 2019 RAM 1500 4x4 Special Services Vehicle (SSV) with 2,100 miles for \$31,981. The original list sticker for this vehicle was \$46,570.

The Special Services Vehicle Package from RAM is a special package designed for Police and Fire use. This package includes heavy duty suspension, towing package, as well as an enhanced electronics package (Vehicle System Interface Module – VISM) that enables the vehicle to operate add-on emergency light systems as well as communication systems such as radios, computers, etc. In addition to the SSV the vehicle available from Mayse already has an add-on emergency light packages (light bar, strobes, auxiliary lights) that we usually have installed afterwards as funding allows.

The value of similarly equipped vehicle through the state bid program is \$44,343, without the emergency light package. The add-on light package is approximately \$5,000.

Pricing Comparison

Similarly Equipped Replacement Truck

2021 Ford F140 4X4 – State of MO Base Bid.....	\$24,353
Add-On Package Costs.....	\$19,900
Light Package.....	\$ 5,000
	Total \$49,343

Mayse Used Vehicle Offered

2019 RAM 1500 4x4 SSV.....	\$31,981
Add-On Package Costs.....	\$ 0
Light Package.....	\$ 0
	Total \$31,981

Potential Savings.....\$17,362

Conclusion

This bid from Mayse represents a unique opportunity for this replacement vehicle. Often times, in an effort to save money, old equipment (light bars, radios, etc.) are taken off the old vehicles and placed onto the new vehicle in an effort to reduce costs. It is expected that the life of this vehicle will be 12 to 14 years.

Sincerely,

Jon Holmes
City Manager
City of Aurora
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